



tierrapatagonia

RATES 2017 – 2018 SEASON
Open from October 1st 2017 to May 30th 2018

ALL INCLUSIVE PROGRAM - HIGH SEASON						RATES PER PERSON IN USD			
VALID FROM NOVEMBER 1 ST 2017 TO MARCH 31 ST 2018									
SUPERIOR ROOM						SUITE		STANDARD ROOM	
Nights	Double	Single	Teen 12-17 years	Child 4 -11 years	Under 4 years	Double	Single	Double	Single
3	2.900	4.150	900	690	Free	3.700	5.500	2.450	3.400
4	3.650	5.250	1.150	890	Free	4.600	6.900	3.100	4.200
5	4.500	6.400	1.450	1.090	Free	5.650	8.500	3.800	5.200
6	5.400	7.700	1.700	1.300	Free	6.800	10.200	4.600	6.300
7	6.300	8.950	1.990	1.500	Free	7.900	11.900	5.300	7.300

*Please note that between December 20th and January 2nd there is a minimum booking requirement of 5 nights in All Inclusive Program.

ALL INCLUSIVE PROGRAM - MID SEASON						RATES PER PERSON IN USD			
VALID FROM OCTOBER 1 ST TO 31 ST 2017 & APRIL 1 ST TO MAY 30 TH 2018									
SUPERIOR ROOM						SUITE		STANDARD ROOM	
Nights	Double	Single	Teen 12-17 years	Child 4 -11 years	Under 4 years	Double	Single	Double	Single
3	2.690	3.800	850	650	Free	3.400	5.100	2.300	3.100
4	3.400	4.800	1.090	800	Free	4.250	6.400	2.900	3.900
5	4.150	5.900	1.300	990	Free	5.200	7.800	3.500	4.800
6	4.950	7.000	1.590	1.190	Free	6.250	9.400	4.250	5.800
7	5.790	8.200	1.850	1.390	Free	7.300	10.900	4.900	6.800

• RATES INCLUDE

- Regular transfers at the published times are included in ALL INCLUSIVE programs of 3 or more nights, to and from Punta Arenas, Puerto Natales and Cerro Castillo.
- Regular transfers at published times to and from El Calafate, Argentina, are available in ALL INCLUSIVE programs of 4 or more nights with no additional cost.
- American breakfast, lunch and dinner.
- Open Bar (includes mineral water, sodas, juices, house wine and licors). Premium wines and vintage licors available for an additional cost.
- Two half day excursions or one full day excursion daily in small groups with other guests.
- Use of pool, sauna and Jacuzzi (massages, treatments and therapies payable in the hotel).

Note:

- These rates are for foreigners non-resident in Chile and with the right to tax free accommodation.
- Rates valid from October 1st 2017 to May 30th 2018.
- Rates subject to change without prior notice.

• DEFINITIONS

- One adult pays the Single rate. Two adults pay the Double rate, per person.
- Under 4 years: Travel free sharing a room with at least one paying adult.
- Children 4 – 11 years: Rates apply for up to one child sharing with at least one paying adult.
- Teen 12 – 17 years: Rates apply for up to one teen sharing a room with at least one paying adult.
- Crib or up to one extra bed available per room for guests under 17 years of age.
- When 2 adults and 2 children/teens stay in separate rooms, each adult pays the Single rate and child/teen rates apply.
- Family rooms: The hotel has two Family rooms which are for a minimum of 4 people and a maximum of 6.
- Minimum rate for Family Rooms is 2 adults paying double rate plus 10% surcharge and 2 children or teens aged 4 – 17 paying the child or teen rate.

BED & BREAKFAST RATES - HIGH SEASON

RATES ARE PER ROOM PER NIGHT IN USD

VALID FROM NOVEMBER 1ST 2017 TO MARCH 31ST 2018

Additionally we offer rooms with breakfast only. These bookings are subject to availability, and usually only available in low season

• RATES PER ROOM PER NIGHT IN USD

Room	Double	Single
Superior	740	650
Standard	600	490
Suite	970	800
* Family Room	1000	
** Extra bed	140	

• RATES INCLUDE

- Accommodation.
- American breakfast.
- Use of swimming pool, sauna and Jacuzzi (massages, treatments and therapies payable locally).

Note:

- These rates are for foreigners non-resident in Chile and with the right to tax free accommodation.
- Rates valid from October 1ST 2017 to May 30TH 2018.
- Rates subject to change without prior notice.
- Check in 15:00 hrs. Check out 11:00 hrs.

Extra Bed: Up to one extra bed per room: USD 140/night for passengers under 17 only, sharing with at least one adult paying Single room rate.

BED & BREAKFAST RATES - MID SEASON

RATES ARE PER ROOM PER NIGHT IN USD

VALID FROM OCTOBER 1ST TO 31ST 2017 & APRIL 1ST TO MAY 30TH 2018

• RATES PER ROOM PER NIGHT IN USD

Room	Double	Single
Superior	680	590
Standard	560	450
Suite	890	750
* Family room	950	
** Extra bed	130	

• RATES INCLUDE

- Accommodation.
- American breakfast.
- Use of swimming pool, sauna and Jacuzzi (massages, treatments and therapies payable locally).

Note:

- These rates are for foreigners non-resident in Chile and with the right to tax free accommodation.
- Rates valid from October 1ST 2017 to May 30TH 2018.
- Rates subject to change without prior notice.
- Check in 15:00 hrs. Check out 11:00 hrs.

Extra Bed: Up to one extra bed per room: USD 130/night for passengers under 17 only, sharing with at least one adult paying Single room rate.

• RESERVATION CONDITIONS

Individuals

- All reservations must be requested and will be confirmed in writing.
- A deposit of 30% of the value of the reservation is required to confirm the reservation. All reservations are tentative until the deposit has been received.
- Payment of the balance must be received at least 30 days prior to arrival.
- Any reservation which does not meet these requirements may be cancelled without notice.

Cancellations: The following are the cancellation fees according to the time limits shown:

- Cancellations 60 days or more prior to arrival: NO charge.
- Cancellations 59 - 30 days prior: 10%.
- Cancellations 29 - 15 days prior: 50%
- Cancellations 14 - 0 days prior: 100%.

Groups

- "Group" is understood to mean a booking of eight or more rooms.
- One guest travels free for every 15 paying passengers. This benefit is based on the Double rate, per person.
- To guarantee a group booking, a deposit of 50% is required.
- Balance due must be received 30 days before arrival date and the final rooming list is required at the same time.
- Any reservation which does not meet these requirements may be cancelled without notice.

Cancellations: The following are the cancellation fees according to the time limit shown:

- Cancellations 60 days or more: NO charge.
- Cancellations 59 - 30 days prior: 50%.
- Cancellations 29 - 15 days prior: 75%.
- Cancellations 14 - 0 days prior: 100%

• ROOM DESCRIPTION

Superior:

These rooms measure 36m² (387 square feet) and have a king or two twin beds, bathroom with bathtub, separate shower, WC, and washbasins. The view is of the lake and the Torres del Paine mountain range.

Suites:

The suites are 52m² (549 square feet) in size and have a loft style distribution, on two levels. Upstairs is a living area with sofas and a coffee table. The bedroom is downstairs with a king bed and bathroom with shower, bathtub, WC and washbasins. Large two storey floor to ceiling windows offer panoramic views of the lake and Torres del Paine mountain range.

Standard:

The standard rooms are 36m² (387 square feet) and have a king or two twin beds. The bathtub is in the bedroom and the bathroom has a separate shower, WC and washbasins. The view is over the lake and the Torres del Paine mountain range.